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| 17 | UNITED STATES   | UNITED STATES DISTRICT COURT                               |  |  |  |
| 18 | NORTHERN DISTR  | NORTHERN DISTRICT OF CALIFORNIA                            |  |  |  |
| 19 | OAKLAND DIVISION  |  |  |  |  |
| 20 | EPIC GAMES, INC.  | Case No. 4:20-cv-05640-YGR                                 |  |  |  |
| 21 | Plaintiff, Counter-defendant                                | DECLARATION OF MARK A. PERRY IN                            |  |  |  |
| 22 | v.  | SUPPORT OF APPLE INC.'S                                    |  |  |  |
|    | A DDI E DIC   | ADMINISTRATIVE MOTION TO SEAL                              |  |  |  |
| 23 | APPLE INC.,   | The Honorable Thomas S. Hixson                             |  |  |  |
| 24 | Defendant, Counterclaimant                                  | The Honorable Thomas S. Hixson                             |  |  |  |
| -  | Defendant, Counterclannant                                  |  |  |  |  |
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|    | DECLARATION OF MARK A. PERRY ISO APPLE                      | CASE No. 4:20-cv-05640-YC                                  |  |  |  |
|    | INC.'S MOTION TO SEAL                                       | CASE NO. 4:20-CV-03040- Y C                                |  |  |  |

CASE No. 4:20-cv-05640-YGR

I, Mark A. Perry, hereby declare as follows:

- 1. I am an attorney licensed to practice in the State of California, and a member of the Bar of this Court. I am a partner at the law firm Weil, Gotshal & Manges LLP, counsel of record for Apple Inc. ("Apple") in this case. I am familiar with Apple's treatment of highly proprietary and confidential information based on my personal experience representing Apple. I have personal knowledge of the facts stated below and, if called as a witness, would testify competently thereto. I submit this declaration in support of Apple's Administrative Motion to Seal (the "Motion").<sup>1</sup>
- 2. I am aware that the law of this Circuit allows information to be filed under seal for good cause or in certain compelling circumstances. I also understand that courts routinely seal filings where documents include a company's trade secrets, internal codenames, confidential research and development, or other commercially sensitive information. I understand that this Court has broad latitude to prevent the public disclosure of these categories of commercially sensitive information.
- 3. Apple operates in an intensely competitive marketplace. Apple has serious and legitimate concerns that competitors will be quick to capitalize on any release of Apple's highly sensitive information in order to gain competitive advantage. As such, Apple takes extensive measures to protect the confidentiality of its information.
- 4. Apple has carefully reviewed the two discovery dispute letters, regarding relevancy criteria and search terms, and now proposes to partially seal the documents and information therein that, if disclosed, could harm Apple's competitive business interests.
- 5. Apple seeks to seal this information because disclosure of this competitively-sensitive information regarding its business codenames regarding ongoing confidential projects and internal information about Apple's ongoing compliance with foreign regulations, which Apple intended to keep confidential, could put Apple at a competitive disadvantage and thus cause it economic harm. Public

<sup>&</sup>lt;sup>1</sup> Courts in the Ninth Circuit routinely grant motions to seal based on declarations of counsel. *See, e.g., In re Apple Securities Litigation*, 19-cv-02033-YGR, Dkt. 223 (N.D. Cal.); *In re Qualcomm Litig.*, No. 17-cv-00108-GPC, Dkt. 398-1 (S.D. Cal. Mar. 26, 2018); *Avago Techs. U.S. Inc. v. Iptronics Inc.*, No. 10-cv-02863-EJD, Dkt. 544 (N.D. Cal. Apr. 3, 2015); *Cisco Sys., Inc. v. OpenTV Inc.*, No. 13-cv-00282-EJD, Dkt. 76 (N.D. Cal. Oct. 8, 2013). If the Court deems this declaration insufficient, Apple respectfully requests that it be permitted to file a further declaration supporting filing under seal.

disclosure would reveal Apple's internal business decision-making, which could be used by competitors to gain an unfair competitive advantage over Apple.

- 6. Apple has narrowly-tailored its sealing request as to maximize the public's access to court documents without jeopardizing Apple's business interests. The majority of the discovery letters remain unreducted.
- 7. Below is a chart detailing the specific portions of the letters that are sealable for the reasons explained herein, as well as in Apple's Motion.

| Portion of Document Sought                  | Document Title               | Reason to Seal                |
|---|------------------------------|-------------------------------|
| to be Sealed Page 1, paragraph 3, beginning | Joint Statement of Discovery | Reflects non-public Apple     |
| after "South Korea" and                     | Disputes – Relevance         | project codenames.            |
| ending before "By way of                    | ("Relevance")                | project codenames.            |
| example"                                    | ( Kelevanee )                |                               |
| Page 1, first bullet, beginning             | Relevance                    | Reflects non-public           |
| after "Wisconsin' project,"                 | Refevance                    | information regarding Apple's |
| and ending before "(APL-                    |                              | compliance with foreign       |
| EG 10679997.)"                              |                              | regulations.                  |
| Page 1, second bullet,                      | Relevance                    | Reflects non-public           |
| beginning after "2024 state                 | Kelevanee                    | information regarding Apple's |
| that," and ending before                    |                              | internal projects and         |
| "(APL-EG 10678998)."                        |                              | codenames.                    |
| Pages 1–2, third bullet,                    | Relevance                    | Reflects non-public           |
| beginning after "would have,"               | Kelevance                    | information regarding Apple's |
| and ending before "(APL-                    |                              | internal projects and         |
| EG 10676613)"                               |                              | codenames.                    |
| Page 2, fourth bullet,                      | Relevance                    | Reflects non-public           |
| beginning after "productions                | Relevance                    | information regarding Apple's |
| thus far," and ending before                |                              | internal projects and         |
| "On May 31, 2024"                           |                              | codenames.                    |
| Page 1, paragraph 2, number                 | Joint Statement of Discovery | Reflects non-public Apple     |
| (2)   | Disputes – Search Terms      | project codenames.            |
| (2)   | ("Search Terms")             | project codenames.            |
| Page 1, note 2                              | Search Terms                 | Reflects non-public           |
| rage 1, note 2                              | Scarcii Terms                | information regarding Apple's |
|   |                              | internal projects and         |
|   |                              | codenames.                    |
| Page 1, note 3                              | Search Terms                 | Reflects non-public Apple     |
| 1 age 1, note 3                             | Scarcii Telliis              | project codenames.            |
| Page 4, last paragraph,                     | Search Terms                 | Reflects non-public Apple     |
| beginning after "DMA' and"                  |                              | project codenames.            |
| and ending before "search                   |                              |                               |
| terms"                                      |                              |                               |
| Page 4, beginning after                     | Search Terms                 | Reflects non-public           |
| NADATION OF MARK A DERRY ICA                | Appre 2                      | CASE NO. 4.20 CV 05640 VCD    |

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| "Apple, and" and ending       |                           | information regarding Apple        |
|-------------------------------|---------------------------|------------------------------------|
| before "After implementation" |                           | internal projects and              |
|                               |                           | codenames.                         |
| Page 5, first paragraph,      | Search Terms              | Reflects non-public Apple          |
| beginning after "Because      |                           | project codenames.                 |
| DMA and" and ending before    |                           |                                    |
| "have no nexus"               |                           |                                    |
| Page 5, second indented line, | Search Terms              | Reflects non-public Apple          |
| before "As noted, Epic        |                           | project codenames.                 |
| rejected"                     |                           |                                    |
|                               |                           |                                    |
|                               |                           |                                    |
| D                             | aalama yundan mamaltiy af | perjury that the foregoing is true |

correct. Executed this 17th day of July 2024, in Washington, D.C.

/s/ Mark A. Perry Mark A. Perry